



**Regular Meeting of the Board of Directors of the Erie Yacht Club
October 21, 2013**

Officers Present: Commodore Matt Niemic, V/C Ed Schuler, R/C Brad Enterline, Fleet Captain John Orlando and Secretary/Treasurer Karen Imig

Directors Present: Bob Cunningham, Dan Dundon, Bill Gloekler, David Haller, P/C Dave Heitzenrater, Mickey McMahon, and Jamie Taylor

Guests: General Manager Mike Lynch; Director Candidates Mike Ferralli, Andy Fritts, Tom Madura, Peggy Means and Ross Rectenwald until 7:37 p.m.; Jim McBrier from 7:08 to 7:21 p.m.

The Commodore called the Regular meeting to order at 6:32 PM.

He then opened the meeting with a thanks and presentation of a gift to P/C Dave Heitzenrater of a framed print surrounded by officer flags and the EYC burgee. He stated that this would be P/C Dave's last meeting in the Board Room after his tenure on the Bridge. He thanked him for his guidance and leadership. P/C Dave thanked the Commodore and his fellow Officers and Directors and praised the volunteerism which makes this such a great Club.

Agenda: The Commodore called for any additions or corrections to the Agenda. There were none. After a motion by P/C Heitzenrater, seconded by V/C Schuler, the Agenda was unanimously approved.

Acceptance of Minutes of September 16, 2013 Regular Meeting: After asking for additions or corrections to the Minutes, the Commodore asked for a motion to approve them. Bob Cunningham moved to accept as presented; second by Dan Dundon. The Minutes were unanimously approved. The Commodore later asked for a motion to approve the Executive Session minutes of the same date. P/C Heitzenrater moved to accept; second by David Haller. The Executive Session minutes were accepted unanimously.

Secretary's Report: On a motion by V/C Schuler, seconded by Bob Cunningham, the Board unanimously voted to remove the following members from their one year probation: Randall Heemer (R), Alexandra Merski (JF), Leonard Zawistowski Jr. (R), Jerome Farrar (R), Halle Walker (JF), Geoffrey Wells (JF), Jack Bloomstine (JF), Mary Katherine Faller (JF), and John Garhart (R). All membership actions were unanimously approved, effective January 1, 2014, on a motion by Bob Cunningham, seconded by V/C Schuler, as follows: *TRANSFERS: Junior Family Non-Resident to Non-Resident* - Julia Lillis, Andrew Curtze, Juliana Fox and John Robertson; *Regular to Senior*- Dennis Markley; *Associate to Non-Resident* - Brian Vrablic; Request from Elmer Keisel to transfer to Non-Resident was tabled until it can be confirmed whether he still temporarily resides in Erie; On a motion by Bob Cunningham, seconded by Jamie Taylor, the following *RESIGNATIONS* were unanimously accepted: Samuel Varo, Jr., Daniel Varo, David Varo effective July 1, 2013; John Sturgill (A) and Dennis Schreckengost (A). On a motion by Bob Cunningham, seconded by P/C Heitzenrater, Matt Simmons was reinstated to Associate membership, his resignation inquiry having been erroneously acted upon last month. On a motion by V/C Schuler, seconded by Bob Cunningham, the Board unanimously removed Phillip Wolford from dues suspension. On a motion by

Jamie Taylor, seconded by David Haller, the Board unanimously approved the request from Mickey McMahon requesting waiver of 2014 dues and assessment for his son Patrick, who is the Assistant Command Chief of Coast Guard Island, Alameda CA. The Secretary-Treasurer noted that we had received the following correspondence: 1) Letter dated September 19, 2013 from Malin Bergquist announcing their merger with BKD. 2) Letter dated September 30, 2013 from Malin Bergquist confirming that they will complete our audit. 3) Letter dated October 19, 2013 explaining their role in our audit. 4) Email from Greg Gorny asking for approval to finish the Great Lakes SOLO challenge here in 2014.

Treasurer's Report: The Secretary-Treasurer reported that on October 1, 2013, the following members who had not paid their 2013 dues and assessment by September 1, 2013 were expelled: C. James Fischer and Thomas Jordan Jr. She also reported that on October 1, 2013, the following members who had not paid their July charges were suspended and billed a \$50 fee: Jeff Mroz and Phillip Wolford. Since then, Philip has paid. Phillip Wolford has been late paying his monthly statement four times in a twelve month period - March, April, September, and October. Therefore, his charging privileges at the Erie Yacht Club have been suspended, per the *Club Rules*. On a motion by Bob Cunningham with a second by David Haller, the Board unanimously approved a payment plan for Michael Kondrlik's second half dues/assessment payment. On October 10, 2013, 76 members who had not yet paid their August charges were contacted, 74 by e-mail and 2 by phone. The list of those who had not paid by October 16, 2013 and were billed a \$25 service fee includes: Scott Brown, John Guthleben, Peter Machuga, Robert Kneib, George Willis, David Sechrist, John Quinn, John Heard, Carl Martz, Ronald Gerono, Harvey Downey, Jason McGee, Edward Schuler, Patrick McMahon, Dwight Robertson, Richard Howell, Timothy McNair, Lynette Hughes, Matthew Margosian, William Crotty, Jamie Zeiber, Cynthia Bamberger, Gunnar Bergqvist, Barbara Haggerty, William Dunbar, William Feldman, Daniel Francoeur, Eric Azzato, Josh Solt, Ryan McEnery, J. Brad Bellotte and Melissa Sulkowski. If their charges are not paid by November 1, 2013, they may be suspended and fined \$50. Of these, Ike Robertson, Daniel Francoeur and Mark McEnery were sent courtesy warning letters stating that they had either been late in paying two times in a row or three times over the last twelve months and if late three consecutive months or four times in a twelve month period that they could lose their charging privileges.

Cash on Hand as of October 16, 2013

	<i>Current Month</i>	<i>Last Month</i>
Funds in PNC Operating Sweep		
a) Operating Reserve	\$35,758.24	\$18,194.17
b) Funds available	0	0
Funds in M-L Capital		
a) Capital reserve	\$100,000.00	\$100,000.00
b) Funds available	20,124.28	29,772.22
Basin Reserve Fund (PNC)	\$ 85,412.68	\$ 100,460.06
Petty Cash	3,500.00	3,500.00
Total Cash on Hand	\$244,798.20	\$251,926.45

The Secretary-Treasurer noted that the annual Audit meeting with Malin Bergquist/BKD will be held on November 1, 2013 at 9:00 a.m.

GM Mike Lynch presented the balance sheet and income statements for September and monthly financial critique including Mark Eller's worksheets. These reports are filed with the original packet. In his "Financial Critique," he stated that overall, the Club showed a profit on the month of \$49,718.00, which was \$11,944.00 more than our budget of \$37,774.00. Our income on the month was \$5,000.00 less than our budget, our overall expenses were \$17,000.00 less than planned therefore resulting in a net profit higher than we had in the budget. Year to date the Club is showing a loss of <\$29,809.00> which is \$4,888.00 more than our budgeted loss of <\$24,921.00>.

General Manager's Report: GM Mike Lynch presented his report which is filed with the monthly Board packet. In it, he reported the following: 1) *Lily Pads*: He spoke with Bill Kirkpatrick of Aquatic Environmental Consultants (AEC) who stated that they can treat Lily Pads. AEC is the company that has treated our basin for the past 22 years. We've asked them to include that treatment in the 2014 plan of our basin. It will consist of two treatments for the entire basin. 2) *Workers' Compensation*: We received notification that the Workers Compensation case that was opened as a result of the May 2011 boating accident has been settled. All medical costs to date as well as a final \$10,000 payment for possible future medical expenses were the settlement. A hearing on November 5, 2013 is scheduled to finalize the settlement. We've contacted our insurance agent to see if our Workers Compensation modification could be amended thereby lowering our premiums now that the case is settled and to see if Cincinnati Insurance knows the final cost of the claim. As of this report we have not heard back. 4) We've also contacted our Club attorney to see what the potential is to recover the financial burden we are incurring in insurance premiums as a result of the 2011 boating accident. Mr. Brown is looking into that possibility with his partners. The idea would be to recover our insurance premium increases from the insurance company of those found liable in the current lawsuit. 5) The GM thanked P/C David Heitzenrater, Robert Cunningham and David Haller for their years of service to the Club while serving on the Board of Directors.

At the meeting the GM noted that he had spoken to our insurance agent who stated that some of the defendants who may be found guilty in this case have limited coverage of which most would go to paying any law suit awards and costs and consequently that there would most likely not be anything left for us to collect were we to sue for increased premiums.

Officers' Reports:

Fleet Captain's Report: F/C Orlando submitted his report, which is filed with the monthly Board packet. In it, he reported that the Grounds Committee met earlier this month and discussed many issues pertaining to the Club grounds and equipment. The following items were discussed: 1) *Waste Pump Out Station*: We have received a state grant which will pay for 75% of our costs to install a waste pump out station. The grant will cover approximately \$22,000.00 and the Club would be left to pay around \$7,300. This new waste pump out will eliminate the large black portable pump located next to the Gas Dock office. The pump out station will still be located at the gas dock but will have a direct connection to the City of Erie lift station located on the south side of the property. Everyone was in agreement that we should move forward with this project as soon as possible. 2) *Paving/Repairing Dry Sail Area*: We are currently looking into and getting quotes on leveling and repairing the dry sail area at the Club. This includes grading, drainage, and possibly paving. Repairing the roads around the area is included also. We are also working on identifying other areas of the Club in need of paving work and getting quotes in order to formulate a plan for future work. We are currently waiting for bids to come in. 3) *Portable Radio System*: Due to changing regulations with the FCC the radios that the grounds workers use are no longer in compliance. We will be replacing these radios in the next fiscal year. 4) *Snow Plow*: The plow that we use on the dump truck is old and is getting toward the end of its useful life. We are getting prices to replace the plow. 5) *Riding Mower*: Our riding mower is currently 15 years old and like our plow, has seen better days. There is not an immediate urgency to replace it now as we are preparing for winter. We are exploring replacement options and costs.

At the meeting he also noted that he had spoken with the City's Director of Public Works, Doug Mitchell who had offered to have the Club dispose of debris cleared from Ravine Drive at the city composting facility or dump.

Rear Commodore's Report: R/C Enterline submitted his report, which is filed with the monthly Board packet. In it, he reported that as is often the case this time of year, there is not much information to report with respect to the docks and the Dock Committee. We did not have a meeting in September, and currently, Dockmaster Vogel and his crew are busy hauling out boats for the end of the season. It seems

as though Mother Nature is attempting to make up for the wet and rainy summer by providing some beautiful fall weather for September and the first part of October. Although water levels are down some, this is not unusual for this time of year. A reminder to all those who are having their boats pulled out: please see that you have sufficient help and also remember to remove any hardware, dock lines, antennas, or other items that may have been attached to your dock during the summer. We have had a very successful year in the docks and look forward to another banner year for 2014.

Vice Commodore's Report: V/C Ed Schuler presented his report which is filed with the original Board packet. In it he reported that the House Committee has not yet met this month. We are having a menu tasting meeting on Sunday October 27th at 3:30 PM. Chef Angelo will prepare some of the new menu items for us. Angelo reports everything is working well in the kitchen. The Commodore's Ball was an excellent event and well attended. Angelo's crew did an outstanding job, along with Elizabeth and her staff. The House Safety Committee met this month. It is made up of our employees to discuss safety issues inside the Clubhouse. They had nothing new to report. This Committee saves us money on our insurance premium. GM Mike Lynch is still working on the new employee training manual. This will be an excellent resource once it is completed. He is also investigating new uniforms for the bus and wait staff.

Commodore's Report: Commodore Niemic presented his report which is filed with the original Board packet. In it he said thanks to everyone who attended the Commodore's Ball and made it such a special and enjoyable event. The annual Commodore's Ball is just one of the many events that showcases how our Club gives back to the members by way of complimentary food and quality entertainment. Our recent fall weather has been almost more pleasant than the summer. The nice weather sure makes boat haul out a lot easier, and Bill and his crew can get more done around the Club before winter. He attended the *Constitution & By-Laws* Committee meeting. Chairman and Rear Commodore Brad Enterline and his committee are busy wording several resolutions for our Annual Meeting. Work continues on the Rickloff Community Boathouse with all of the steel in place and painted. The floor joist and decking are almost complete. Board member and construction supervisor for the project, Dave Haller, updated the Building Committee on the buildings progress. Dave had detailed drawings of the white oak timber frame package that is the next phase of construction. The Erie Yacht Club Foundation Capital Campaign has been busy raising funds for the project. Thanks to all who have donated to this worthwhile endeavor. With the year coming to an end he would like to thank his fellow members of the Board and Bridge for all of their help and support during his term as Commodore.

Committee Reports:

EYC Foundation: At 7:07 John Orlando made the motion to suspend the Regular Board meeting and convene the Annual Meeting of the Erie Yacht Club Foundation (EYCF), with the Directors of the Erie Yacht Club being the members of the EYCF. David Haller seconded the motion which carried unanimously. Jim McBrier, Chair of the EYC Foundation, joined the meeting and at 7:08 and a motion to convene the EYC Foundation Annual Meeting was made and seconded by Dave Haller and P/C Heitzenrater respectively. It carried unanimously. The Commodore called the Annual Meeting of the EYC Foundation to order. By unanimous consent, the Minutes from the October 15, 2012 Annual Meeting were approved. The Jim McBrier presented the following Annual Report:

Dear Members, Over the past 12 months the Trustees of the EYC Foundation have met 10 times and have accomplished a number of key projects related to the future of the Foundation and its ongoing contributions to the EYC and our boating community. I would like to review these with you tonight.

- *Fundraising*

- Annual Sustaining Drive: Two solicitations of the EYC members were held in December and July and 111 gifts were received with total funds raised of \$33,202 in the fiscal year Nov 1, 2012 to Oct

14, 2013. To date the Foundation Sustaining Drives have raised \$161,527 since inception in May, 2009. The drive saw a decrease of 12% from the prior year.

- In support of the new Education Building Initiative a Capital Funds Drive was launched in January of 2013. As of October 15, 2013 the campaign has received \$472,447 in gifts and has pledges outstanding of \$402,466 from 56 donors totaling \$874,913. Furthermore the Foundation has additional verbal pledges of \$60,000 and an estimated \$70,000 in In-Kind-Gifts to the Building. This brings the current total committed to approximately \$1,004,000. We believe that there is still another \$100,000 to be raised. If this occurs we estimate that \$130,000 could be available for a new scholarship fund to support underprivileged community youth to the Reyburn Sailing School.
- Excluding In-Kind-Gifts the Foundation has received \$510,027 in 2012-2013 and to date in this operating year raised \$633,974.
- *Current Fund Balances* as of 10/15/13 (Complete Financial Report filed with the original of these minutes)

Commodores Fund	\$ 32,283
Klahr Fund	5,800
Rickloff Fund	10,000
Reyburn Fund	70,405
Educational Building	197,510
Annual Fund	409
Administrative	<u>3,883</u>
Total	\$ 329,944

- *Accounting:* The EYC Foundation will be required to have its 2013 financials audited in 2013. BDK has been retained at a cost of \$3,695 to perform the audit and prepare the tax return, which will be an additional cost to administration.
- *Investment Management:* Currently the Foundation has a cash balance of \$29,009 and bond fund investments and, or cash located at Wells Fargo of \$300,933.
- *Grants:* In 2013 the Foundation made the following grants totaling \$7,245: EYC Racing Fleet \$900, BCMS \$1,239, Lake Erie Interclub \$1,350, Sons of lake Erie \$323, Frolic on the Bay \$703, Reyburn Sailing School \$2,330, Reyburn School Racing Team \$400.
- *Community Education Building:* The Trustees continue to work on the implementation of a new education facility to accommodate the Reyburn Sailing School and other community boating education programs in its new basin. The EYC membership approved a lease for 50 years and a management agreement with the Foundation at its annual meeting in November to finalize a 4 year project to build the new Education Building. This resulted in the Trustees hiring Marvin Gold, a fundraising consultant, to help raise a goal of \$1,250,000 for the new facility and future community scholarship funds.

With a lead gift of \$500,000 from the Mark Rickloff Family and the additional funds raised, the Trustees voted and the EYC Board agreed to proceed with the construction of the facility to be completed in May, 2014. The Foundation has a Building Committee in place and will serve as the General Contractor and utilize David Haller as our volunteer Construction Manager. A very successful ground breaking was held on Saturday, September 7 and construction has started. It is anticipated that a bridge loan will be used to cover the pledge payment period of approximately \$175,000.

- *Intercollegiate Sailing Initiative:* The Foundation has been working on a plan to incorporate intercollegiate sailing into the new basin and education building facility. Currently, committee chair Bill Lillis indicates that Gannon University is in the process of organizing a sail program that will probably start in May, 2014.
- *Website and Marketing:* The Foundation continues to develop its website and encourage contributions through the pay pal and credit card options. A listing of all donors will be inserted on the website as well

as on the EYC bulletin board and hopefully in the *Log*. The Foundation thanks everyone involved in the *Log* for helping to make the Foundation so successful.

- *Large Gifts and Bequests:* The Foundation continues to focus on families, individuals and companies that may have an interest in specific programs or facilities that could enhance the educational benefits of the Foundation. (i.e., Foundation educational facilities and equipment, permanently named funds and estate gifts.)

As in the past, the Foundation will solicit contributions for its two named funds along with designated gifts thru the Annual Fund designed for special projects of the Foundation or for pass thru gifts to other charitable maritime activities.

- *For Your Consideration*” The Foundation would like to ask the EYC to take over the office functions for the Foundation that would include the accounting and cash transfers, the pledge billing and the acknowledgement of gifts by letter in a timely fashion. A full monthly reporting of all activities for the Treasurer of the Foundation will also be required. It is our hope that this transfer would take place at the end of the second quarter 2014. (A list of the activities is being prepared for EYC management)

The Foundation would also request that we need a place in the main Clubhouse where we can permanently recognize the major donors of the Rickloff Community Boathouse on a suitable plaque along with space to market the Foundation during the year. We would prefer to have the existing space in the lobby typically used for showing where boats are located in the basin. If this were possible we would present to the Board a rework of this space in 2014.

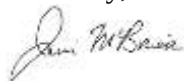
As part of this report is the attached Nominating Committee Slate for 2014 that has been recommended by the Trustees.

The Foundation would like to acknowledge and thank the Trustees that will be leaving the Foundation in 2013: Gary Weibler and P/C Gerry Urbaniak.

Please find attached an unaudited Financial Statement dated October 18, 2013. In due course the members will receive an audited year-end financial statement ending October 31, 2013.

As always the Foundation looks forward to giving the Annual Foundation Report to the membership at the EYC Annual Meeting.

Sincerely,



Jim McBrier
Chairman

Additional Trustees: Karen Imig (Secretary), Michael Tellers (Treasurer), John Bloomstine, Mickey McMahan, Dennis Markley, Gary Weibler, P/C Gerry Urbaniak, P/C David Heitzenrater, William Lillis, David Haller

EYCF TRUSTEE SLATE FOR 2014-2016

Expiring 2014

Karen Imig (Sec)
David Haller
Michael Tellers, CPA
Commodore Matt Niemic

Expiring 2015

James McBrier
P/C David Heitzenrater
William Lillis

Expiring 2016

John Bloomstine
Mickey McMahan
Dennis Markley
Mark Rickloff

Commodore Matt Niemic will replace P/C Gerry Urbaniak. Mark Rickloff replaces Gary Weibler.

On a motion by Bob Cunningham, seconded by Bill Gloekler, the Members unanimously voted to elect the Trustees via voice vote and to approve the slate as presented; the new Trustees were unanimously elected for the terms noted.

At 7:21 P.M., on a motion by David Haller, seconded by P/C Heitzenrater, the EYCF Annual Meeting was adjourned. At this time, Jim McBrier thanked the Directors and left the meeting.

After the motion made by P/C Heitzenrater, seconded by Bob Cunningham unanimously passed, the Regular EYC Board meeting resumed at 7:22.

Membership Committee: The membership makeup before this meeting was as follows:

	<i>As of 9/16/2013</i>	<i>2012-2013 Budget</i>	<i>Caps</i>
Regular	654	657	768
Associate	329	300	300
Special	57	50	
Senior	88	97	
Junior Family	147	175	
Junior	42	40	
JR/JR Fam. Non-Res.	23	<u>19</u>	
Total	1340	1338	
<i>Not in CAP</i>			
Honorary Regular	8		
Honorary Associate	32	3	
Non-Resident	32	24	
Grand Total	1412	1362	

On a motion by Bob Cunningham to elect all proposed members en bloc, seconded by P/C Heitzenrater, the following members were unanimously elected to the categories as noted: *Regular* - Sharon Dale; *Junior Family* - Anna Bloomstine; *Juniors* - Tyler Orlando and Jacob Orlando.

At 7:37, the Commodore thanked the candidates and excused them.

Unfinished Business:

Annual Meeting Resolutions: The *Constitution and By-Laws* Committee had reviewed last year's Annual Meeting Resolution which would modify the way the Nominating Committee is elected: "Resolved, that *Constitution* ARTICLE X, *Nominating Committee*, "Paragraph 1" be modified so that two Nominating Committee members are elected and the Past Commodore who has been out of office for five years is appointed." Their recommendation was to revise last year's resolution to automatically include the P/C who had been out of office five years and still elect three members, changing the total number of members on the Nominating Committee. On a motion by Bill Gloelker, seconded by Dan Dundon, the Board unanimously voted to withdraw the Resolution from Blue Sheets and leave the current procedure in place.

On a motion by Bob Cunningham, seconded by P/C Heitzenrater, the following resolutions were approved for presentation to the membership for vote at the Annual Meeting on November 15, 2013:

- *Resolution # 1:* "Resolved, that Associate dues be increased by \$30 per year, effective January 1, 2014."
- *Resolution # 2:* "Resolved, that Non-Resident Dues be increased by \$50 per year, effective January 1, 2014 and that a provision for Non-Resident Special member be created."
- *Resolution # 3:* "Resolved, that effective January 1, 2014, Non-Resident Junior/Junior Family Dues be 50% per year of the current Junior Family dues as listed in By-Laws, Section I, Membership Dues, Paragraph 5."

- **Resolution #4:** "Resolved, that any candidate wishing to run by petition have signatures of 10% of the Regular membership."

Rickloff Boat House Update: David Haller gave an update on the progress of the Rickloff Community Boathouse construction. He stated that the building is moving along well and should be erected and closed by Christmas. The framer is cutting the timber and we anticipate he will be here to set it up the first week in December. It should take approximately three weeks to construct; then we will come back to close the building for winter. All the steel is in and steel pads are waiting for our treated lumber frame. The steel has been painted. The treated deck is on and Beals McMahon will paint the deck at no charge. The price of the building came in lower than our expected bid which was good news. He will be sending out purchase orders for the windows and roof. Overall things are on schedule. Upward pressure from the wind is the biggest concern since there are six foot overhangs which would act as wings but the construction team is confident that the building is very solid.

New Business:

Approval to Host 2014 Lake Erie SOLO Challenge: The Board reviewed a letter from Greg Gorny requesting that the Club serve as the host for the finish of the 2014 Lake Erie SOLO Challenge date. The Club has done this for the last several years. On a motion by David Haller, seconded by P/C Heitzenrater, the Board unanimously approved this request.

Fuel Dock Pump-Out: GM Mike Lynch presented information and pricing for a Marine Sanitation Disposal Facility to replace our existing Fuel Dock waste pump-out with a permanent unit connected to the city lift station. The existing unit was purchased in April 2004 at a cost to the Club of \$5,328.00. We will install a Keco twin tank vacuum pump that will be housed at the fuel dock. PVC piping will run from the fuel dock to the existing city lift station located on the south side of our property. The project will require cutting the paving at the Fuel Dock and across the parking lot at the corner of F/G dock to the lift station. We will no longer have to tow the pump unit to the lift station to empty it. The Clean Vessel Act through the United States Department of Environmental Protection Agency will fund 75% or \$21,919.00 of this \$29,500.00 project. In order to receive these funds the Club agrees to charge \$5.00 for a pump-out, allow the non-member public to receive pump-outs, install signs at the Basin entrance and the Fuel Dock with the logo of the Sport Fish Restoration and the Clean Vessel Act. Giving credit to the SFR and post our hours of operation. He suggested that once the 2014 Capital Budget is finalized, this project can be approved.

Marine Radio System: GM Mike Lynch presented a proposal to replace our existing Docks/Grounds radio system because the FCC has mandated new narrowband frequencies for mobile radio systems effective January 1, 2013. We are currently out of compliance as our existing system does not have the ability to be reprogrammed to these new frequencies. As a result, our FCC license will not be renewed until we get a system that is within the new bandwidth. The current radio system was purchased in the early 1990's. We need two (2) Motorola CM200 series 40 watt UHF mobile radio, one for the flatbed truck and one for Bill's office and five (5) Motorola CP200 VHF portable radios. The price includes installation, on site warranty support and programming to operate on our licensed VHF frequencies. Dockmaster Vogel has worked with Mobilecom for years and would like to continue that relationship. Their quote is for \$3,525.00 plus sales tax. This project can also be approved once the 2014 Capital budget is finalized.

2014 Capital Budget: GM Mike Lynch presented a tentative Capital budget for 2014 which \$392,413 in proposed project costs. H asked that the Board review these projects to consider which should be priority.

Approval of 2014 Operating Budget: GM Mike Lynch presented a summary of the effect that changes requested at the October 15, 2013 Budget planning meeting for the 2014 fiscal year. The first draft 2014 budget draft projected income of \$3,687,585 and expenses of \$3,687,328 for a net operations income of

\$257. Changes increased income to \$3,694,845 for a net income of \$6,105. This revised budget was unanimously approved on a motion by Bill Gloekler, seconded by Bob Cunningham.

I-Dock Project Financing: At 8:00 p.m. Rick Sherbondy and Matt Zono from PNC Bank joined the meeting to discuss possible financing options for the proposed completion of I-dock and paving at various locations around the Club grounds. PNC presented three options for borrowing additional funds to completely renovate I-dock to include upgraded electrical, sidewalks and floating docks patterned after A-dock and to pave various areas of the Club. This I-dock project had not been included in the original Basin Renovation project but will need to be addressed at some time in the future due to subsidence of the fill behind the breakwall resulting in sinking and growing electrical demand from increasingly larger boats on that dock. All three options proposed a construction line until May 2015 at which time we would finance the balance for 10 years. The difference was in how to treat our existing loan, with one option leaving it in place, one option refinancing it now for another for a new ten year term and the third option refinancing it for a new ten year term in May 2015. The PNC representatives left the meeting at 8:47 p.m. At that time GM Mike Lynch presented cash flow projections with the various loan options. The Board unanimously agreed that this project and its impact on our future financial picture required further study. Therefore, the Commodore appointed Bill Gloekler as chair of an ad hoc Finance Committee to review future capital projects and cash flow at the Club with the goal of possibly presenting new options next year for membership approval. No action will be taken on I-dock at this time.

Adjournment: P/C Heitzenrater made a motion that we adjourn the meeting; Mickey McMahon provided a second. The motion carried unanimously. The time was 9:36 PM.

Respectfully submitted,

A handwritten signature in blue ink, reading "Karen L. Imig". The signature is written in a cursive style.

Karen L. Imig
Secretary/Treasurer